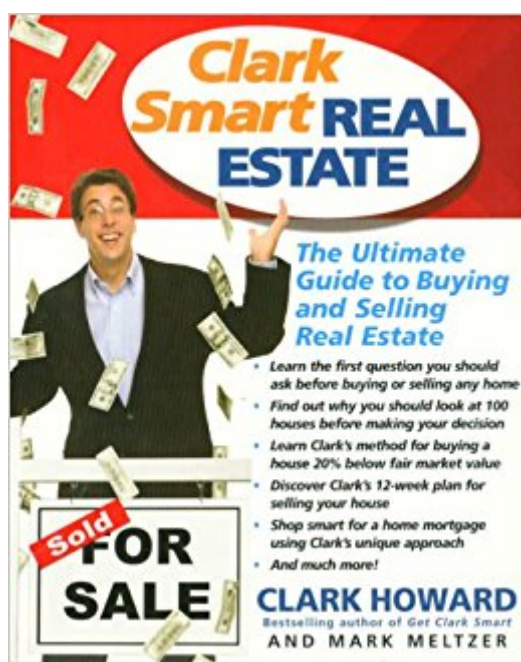


The book was found

Clark Smart Real Estate: The Ultimate Guide To Buying And Selling Real Estate



Synopsis

One of America's leading consumer advocates and popular talk show hosts offers his tips and tricks to successfully buying and selling real estate -- in any market Real estate -- whether in a boom or a bust economy -- is still a good investment, but only if you make smart and patient choices. There is a lot of confusing information out there, and many people find it increasingly difficult to navigate the ever-changing world of real estate without losing their shirts, or their minds. In Clark Smart Real Estate, talk show host and bestselling author Clark Howard presents the best of his experience as a consumer advocate. In his simple and clear style, he shows readers how they can build wealth slowly over time through real estate, and how they can capitalize on -- and protect themselves from -- the real estate market's many fluctuations over the long term. Following his own "save more, spend less, and avoid ripoffs," philosophy, Howard encourages people to get "Clark Smart" and lays out practical and information-packed answers to common questions anyone interested in real estate might have about buying, selling, or financing. When should you buy your first home? Is it better to purchase a preexisting house or one newly built? What are some hidden closing costs, and how can you avoid them? Should you sell your home yourself? How does one shop for a mortgage? What are the costs of refinancing? Sound advice in a handy format -- this is what Clark Howard's readers have been waiting for, and it's just in time to help the multitudes flummoxed by today's conflicting real estate market.

Book Information

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Customer Reviews

This is not a get-rich-quick-on-real-estate scheme and plan. In fact, media host and author (Get

Clark Smart, 2002; Clark Smart Big Book of Bargains , 2003; and other titles) Howard and coauthor Meltzer specifically emphasize, again and again, that real estate investments demand a long-term perspective--and patience. Each of the five sections--buying, selling, investing, financing, and taxes and insurance--begins with a list of questions to ask, then concludes by summarizing that section's key points. House and home facts and processes are presented without hype, with Howard's distinctive point of view. These ideas include the following: begin preparation by checking your credit score and fixing it if need be, anyone buying real estate should look at a minimum of 100 properties, selling a house yourself is not recommended, wait to buy real estate as an investment until there are lulls in the market, expect to rent foreign houses for at least two years before buying, and time-shares are a waste. Honest and direct advice. Barbara Jacobs Copyright © American Library Association. All rights reserved

Clark Howard is the host of The Clark Howard Show, a radio talk show syndicated in more than ninety cities around the country. He is also a featured commentator on WSB-TV in Atlanta and a columnist with the Atlanta Journal-Constitution. Mark Meltzer is an editor at the Atlanta Business Chronicle. Both authors reside in Atlanta.

I found that this book offers clear and concise tips for many areas pertaining to real estate. We are considering selling our home and I have gained some great pointers that I would not have thought of on my own. This book has the same "Clark-smartness" that comes across on his radio show and other books. Highly recommend.

I have several others of Clark's books--he is a good writer with lots of helpful and cost saving information. I'm a fan of his but have trouble finding him on the radio--I used to be an avid listener but our Los Angeles stations keep dropping him and replacing him with inferior information givers.

I really like the Clark Howard radio show, but I wasn't that impressed with this book. I bought it when we were getting into the market to buy our next house for our expanding family. It seemed more geared toward the investor which I didn't realize before I bought it.

As a rookie in real estate investing I learned alot from this book. Clark Howard's writing style is easy to read and understand.

Very clear info. Not filled with 'fluff" and hype. Clark gives you the tools you need to invest in real estate without unreal expectations. Very helpful for today's real estate market.

Great reading. A lot of information and common sense for especially those unfamiliar with real estate.

Great Book!!!! My wife and I are decided to take the chance and read this book before we bought a house, best decision we made.

Very basic. Gave me basically no new knowledge, however, it still did help. It reiterates the basic real estate buying guidelines, that most homebuyers quickly ignore when looking for a home. So I recommend this for any homebuyer.

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